



# A Guide to Bridging Findnce

From Hank Zarihs Associates
Property Finance Experts Since 2014

# What Is Bridging Finance?

Bridging finance is a short-term funding option designed to bridge the gap between needing funds quickly and arranging longer-term finance or a sale. Whether you're buying at auction, refurbishing a property or unlocking equity, bridging finance offers a fast, flexible solution based on your property's value – not your income.

Unlike traditional mortgages, bridging loans can be arranged in hours, with funds released in days. It's a powerful tool for investors, developers, landlords and business owners who need speed, versatility and higher leverage than most mainstream lenders can offer.



# What Types of Property Can We Lend On?

At HZA, we arrange bridging finance across a broad range of asset classes:

### Residential

- Standard Properties: Single dwellings, flats and apartments
- HMOs: Houses in Multiple Occupation no restrictions on
- room count

**MUFBs:** Multi-Unit Freehold Blocks - multiple self-contained flats under one title.



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## Semi-Commercial (Mixed Use)

 Properties combining retail or office units with residential accommodation – think shops with flats above.



### Commercial

We can arrange funding for all types of commercial premises, including:

- Retail units and shopping centres
- Warehousing and logistics buildings
- Offices, including those being converted under permitted development rights (PDR)
- ✓ Care homes
- Hotels
- Specialist-use and niche assets.

## The Benefits of Bridging Finance.



#### **Asset-Based Lending**

Income, employment or accounts aren't the focus. If the property stacks up, we can arrange finance.



#### Flexible Terms

Loan terms range from 1 day to 24 months, with no early repayment penalties and no exit fees.



#### Speed

Deals can be approved in hours, not weeks. This is essential for auction purchases or urgent completions.

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#### Valuation Options

We can often use desktop valuations, and in some cases, bypass full valuations entirely - this depends on the lender and the asset.



#### **High Leverage**

Typical lending is up to 75% LTV, but we can arrange up to 80% NET depending on the scenario.

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#### **Repayment Options**

Choose between servicing the interest monthly or rolling it into the loan and deducting it upfront.

## When Bridging Works Best .

#### **Auction Purchases**

Loan terms range from 1 day to 24 months, with no early repayment penalties and no exit fees.

#### Planning Gain or Conversions

Need funds to wait out planning or carry out permitted development works? Bridging is ideal when short-term flexibility is essential.

#### **Refurbishment Projects**

From light touch-ups to full internal guttings, bridging lets you fund the works, add value and refinance once the property is upgraded.

#### **Equity Release**

Own a property outright or with low leverage? Bridging loans can help you extract capital quickly without selling up. A Guide to Bridging Finance

#### Hank Zarihs Associates

## Who We Are

Hank Zarihs Associates is a specialist advisory firm supporting investors, developers and property professionals across the UK. Since 2014, we've arranged over £1 billion in finance across more than 700 deals.

We work with over 25 funding partners – from private banks to specialist lenders – and handle every aspect of deal structuring, from credit analysis to valuation engagement and lender negotiation.

We don't just place deals - we solve problems, unlock opportunities and move fast when it counts.

# Established 2014

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Deals Secured

Lenders & Partners 25+

## Completed Transactions 700+

#### What Makes

## HZA Different?

#### Speed

Approvals within hours, completions in days

#### Access

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We work with over 25 lenders and have exclusive access to off-market funding lines

#### Flexibility

No rigid income requirements or boxed lending criteria

#### Experience

From care homes to apartment blocks, we've seen it all - and closed it fast

## Lets Talk Finance



Whether you're looking to buy quickly, refinance creatively or release funds for your next project, bridging finance might be your answer - and HZA is here to make it happen.

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